



2023 Post show report

13-15 September 2023

Kenyatta International Convention Centre, Nairobi, Kenya

mediceastafrica.com



Redefining healthcare delivery in East Africa

Medic Medic East Africa East Af

Medlab – East Africa By Informa Markets

Medic East Africa co-located with Medlab East
Africa hosted thousands of healthcare and medical
laboratory professionals at the Kenyatta International
Convention Centre, Nairobi, Kenya.

The show floor was a collaborative space where government leaders, healthcare providers, manufacturers, and distributors came together to shape the future of healthcare. The event hosted a wide range of CPD-accredited conferences that were free to attend for healthcare and lab professionals from East Africa.

The Healthcare Summit 2.0 discussed challenges and opportunities in achieving better health systems. The all-new Laboratory Conferences provided attendees with updates, current concepts, and practices on laboratory medicine to professionals involved in the care of patients.

The event has been a philanthropic pillar that brought the healthcare and laboratory community together.



Overview







4,794 professional visits

1,026 delegates

47 speakers

167 exhibitors



108 countries represented20 exhibiting countries

Digital audience



108,090 website views

12,651 followers

in 625 followers

X 378 followers

546 followers

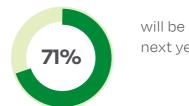


Exhibitor overview









will be exhibiting again next year



new exhibitors



\$48.6 million
business generated on

Top 5 reasons to exhibit

To seek new contacts for future business	83%
To look for a local or regional dealer & distributor	51%
To discuss products & services with end-users	42%
To strengthen relationships with existing clients or partners	41%
To raise company profile	34%



"I met great clients whom I believe will play a pivotal role in transformation of the healthcare system."

Harun Aseka, Sales Manager, Crown Healthcare



"It was an amazing experience to be a part of the Medic East Africa. The country is gateway to the rest of Africa and hence the show had a very good footfall. Highly recommended."

Muhammad Mustafa, Export Manager, Nutrix Healthcare

Visitor overview







will be visiting next year



consider MEA as an important platform for their business and knowledge



of the dealers and distributors were able to source a new supplier





new visitors

Nature of business

Healthcare Agent/Dealer/Distributor	31%
Other	20%
Hospital private	13%
Government	7%
Hospital Public	6%
Hospital Laboratory	6%
Investor	5%
Clinic	5%
Manufacturer	3%
Independent laboratory	3%

Top 5 reasons for attending

Keep up-to-date with new products/trends	57%
To attend conferences, workshops and sessions	43%
Strengthen my relationship with my existing suppliers or partners	29%
Look for new products or service	25%
Look for specific products or service	19%

"It was an out of this world experience. I enjoyed they discussions and talks by different professionals in the industry and learnt a lot. I also enjoyed the exhibition. It was an honor to view the different innovations and to interact with the smart minds behind them. You all definitely went above and beyond and was grateful for the opportunity to grace the event."

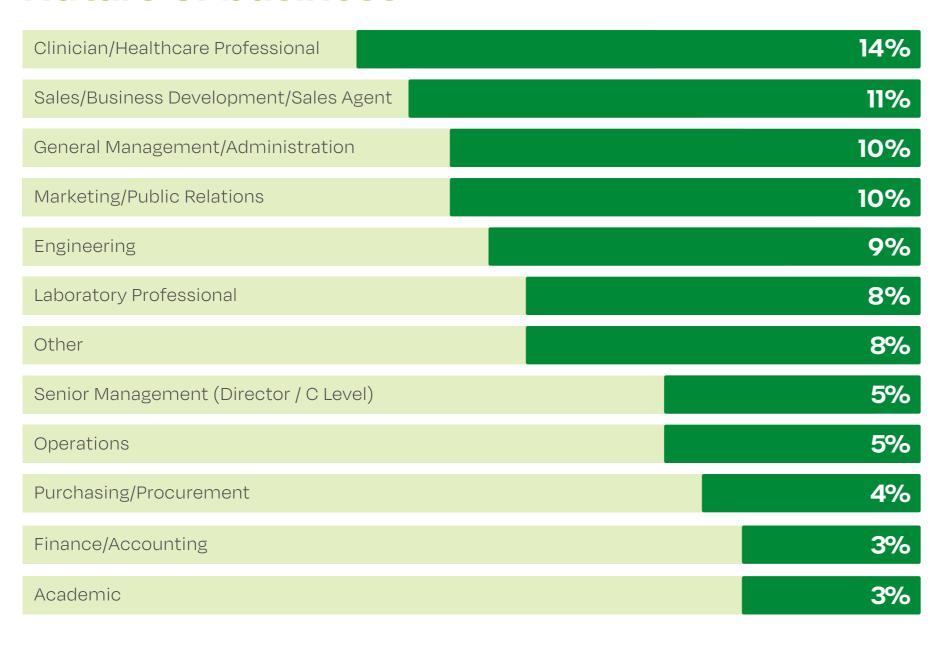
Nicole Akinyi, BD Executive, CA Medlynks

Visitor overview

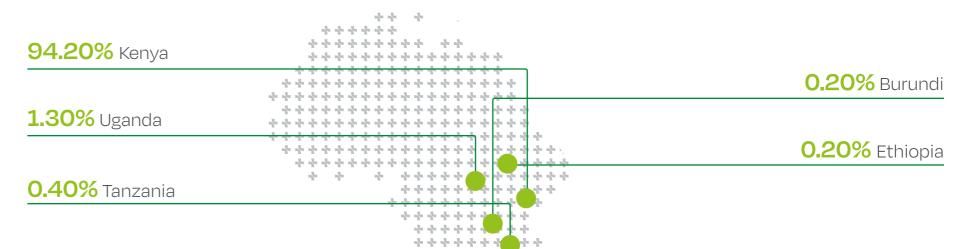




Nature of business



Geographical breakdown





Healthcare East Africa 2.0 Summit and Medical Laboratory Conferences

Medic East Africa and Medlab East Africa brought together 600+ healthcare & laboratory professionals and 50+ speakers from the region. The Healthcare East Africa 2.0 Summit covered Healthcare Excellence, Public Health, and Healthcare Equity, while Medlab conferences delved into Laboratory Management, Clinical Microbiology, and Molecular Diagnostics & Genomics.













2023 speakers





- Toseef Din, Chief Executive Officer, M P Shah Hospital, Nairobi, Kenya
- Nelly Ale, Head of Health Ecosystems, Mastercard Foundation
- Dr Willis Simon Akhwale, Pecial Advisor, African Leaders Malaria Alliance, Nairobi Kenya Dr. Brenda Obondo, Chief Executive Officer, Kenya Medical Association
- Aaron K Mulaki, Cluster Head of East & Southern Africa, Novartis, Nairobi Kenya
- Antony Mwangi, Cluster Head of East & Southern Africa, Novartis, Nairobi Kenya
- Dr Peter Lokamar Nyanga, Head Division, National Laboratory Services, Ministry of Health, Nairobi, Kenya
- Titus Mutwuri, Chairman, Kenya Medical Laboratory Technicians & Technologists Board, Nairobi, Kenya
- Nicholas Odipo, National Chairman, Kenya National Union for Medical Laboratory Officers, Nairobi, Kenya
- Prof Gunturu Revathi, Consultant Pathologist; Section Head of Microbiology, Department of Pathology, Aga Khan University, Nairobi, Kenya
- Prof Rita Oladele, President, Medical Mycology Society of Nigeria;
 Medical Doctor & Specialist, College of Medicine, University of Lagos, Lagos, Nigeria



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Medic East Africa and Medlab East Africa 2023 in pictures















